



## Return On Investment Calculator

	<u>@ 6 Tests / mo.</u>	<u>@30 tests mo.</u>
<b>Purchase Price of Fluorometer</b>	\$2,495.00	\$2,495.00
<b>Customer Selling Price for Avg. Test</b>	\$150.00	\$150.00
<b>Cost per Sensor</b>	\$10.00	\$10.00
<b>Tests Performed per Month</b>	<b>6</b>	<b>30</b>
<b>Number of Sensors per Test</b>	6	6
<b>Plus One Calibration Sensor per Test</b>	1	1
<b>Total Sensors per Month</b>	42	210
<b>Monthly Test Revenues</b>	\$900.00	\$4,500.00
<b>Monthly Sensor Costs</b>	\$(420.00)	\$(2,100.00)
<b>Monthly Cash Flow</b>	\$480.00	\$2,400.00
<b>Gross Margin</b>	53%	53%
<b>Annual Cash Flow</b>	\$5,760.00	\$28,800.00
<b>Year 1 Less Cost of Fluorometer</b>	<b>\$3,265.00</b>	<b>\$26,305.00</b>



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